

**Sales & Use Tax Collection Report - 4th & 5th Cent - Through March**

2020 Fiscal Year Actuals	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	MONTHLY AVERAGE	YTD TOTALS
STATE SALES TAX	461,549.49	480,376.24	498,929.87	563,617.17	483,698.31	459,448.85	554,364.98	377,474.02	407,166.00	411,544.67	381,074.62	462,686.53	461,827.56	5,541,930.75
STATE USE TAX	44,871.62	45,510.95	56,135.77	85,506.69	35,529.98	36,717.73	43,103.87	6,272.65	34,069.78	37,620.38	36,246.37	52,676.97	42,855.23	514,262.76
5th - OPTIONAL SALES	206,495.41	203,373.68	221,470.67	240,856.98	203,675.75	189,456.02	176,936.87	165,327.20	153,777.32	153,530.62	130,184.31	165,920.33	184,250.43	2,211,005.16
5th - OPTIONAL SALES - OUT OF ST.	192,286.57	211,807.74	209,724.91	242,385.03	210,164.80	205,248.44	296,556.34	160,203.37	195,292.19	198,609.49	195,201.09	226,854.12	212,027.84	2,544,334.09
5th - OPTIONAL USE	30,875.44	35,239.21	47,193.64	48,271.19	31,124.69	28,054.90	26,684.27	20,448.24	22,860.51	20,352.13	16,908.31	27,901.13	29,659.47	355,913.66
5th - OPTIONAL USE - OUT OF ST	8,549.76	4,748.47	1,421.00	25,108.71	859.09	4,629.31	10,954.06	(12,309.06)	7,156.06	12,548.09	14,559.44	17,857.86	8,006.90	96,082.79
<b>FISCAL YEAR 2020</b>	<b>944,628.29</b>	<b>981,056.29</b>	<b>1,034,875.86</b>	<b>1,205,745.77</b>	<b>965,052.62</b>	<b>923,555.25</b>	<b>1,108,600.39</b>	<b>717,416.42</b>	<b>820,321.86</b>	<b>834,205.38</b>	<b>774,174.14</b>	<b>953,896.94</b>	<b>938,627.43</b>	<b>11,263,529.21</b>
% CHANGE OF PRIOR MONTH	2.84%	3.86%	5.49%	16.51%	-19.96%	-4.30%	20.04%	-35.29%	14.34%	1.69%	-7.20%	23.21%	Avg Mo Revenue	Annual Total
% CHANGE OF PRIOR YEAR	3.11%	0.26%	16.00%	15.38%	1.71%	2.53%	20.08%	-7.74%	14.37%	-1.71%	-6.07%	3.85%		

2021 Fiscal Year Actuals	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	MONTHLY AVERAGE	YTD TOTALS
STATE SALES TAX	536,802.71	521,692.48	810,600.93	1,054,759.01	530,316.30	472,725.72	627,751.12	507,481.73	483,260.77				616,154.53	5,545,390.77
STATE USE TAX	67,827.03	63,126.91	64,076.77	76,428.41	49,410.61	39,000.87	20,130.53	65,241.82	30,037.96				52,808.99	475,280.91
5th - OPTIONAL SALES	200,166.94	221,709.31	234,369.54	232,703.07	207,093.00	165,744.58	144,101.22	207,897.29	181,366.02				199,461.22	1,795,150.97
5th - OPTIONAL SALES - OUT OF ST.	255,617.90	224,098.28	447,200.04	645,677.72	241,501.27	236,468.66	388,228.31	220,158.18	227,385.08				320,703.94	2,886,335.44
5th - OPTIONAL USE	40,748.85	39,459.49	41,264.90	41,488.35	33,902.05	20,619.12	7,528.63	49,026.47	21,901.93				32,882.20	295,939.79
5th - OPTIONAL USE - OUT OF ST	17,178.08	14,496.14	13,127.60	22,711.89	8,718.45	12,575.22	13,656.56	10,698.06	4,582.28				13,082.70	117,744.28
<b>FISCAL YEAR 2021</b>	<b>1,118,341.51</b>	<b>1,084,582.61</b>	<b>1,610,639.78</b>	<b>2,073,768.45</b>	<b>1,070,941.68</b>	<b>947,134.17</b>	<b>1,201,396.37</b>	<b>1,060,503.55</b>	<b>948,534.04</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,705,280.72</b>	<b>11,115,842.16</b>
% CHANGE OF PRIOR MONTH	17.24%	-3.02%	48.50%	28.75%	-48.36%	-11.56%	26.85%	-11.73%	-10.56%				Avg Mo Revenue	Annual Total
% CHANGE OF PRIOR YEAR	18.39%	10.55%	55.64%	71.99%	10.97%	2.55%	8.37%	47.82%	15.63%					

2021 Fiscal Year Budget	1ST QUARTER			2ND QUARTER			3RD QUARTER			4TH QUARTER			MONTHLY AVERAGE	FY TOTALS
STATE SALES TAX	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	400,000.00	4,800,000.00
STATE USE TAX	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.67	41,666.63	41,666.67	500,000.00
5th - OPTIONAL SALES	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.33	333,333.37	333,333.33	4,000,000.00
5th - OPTIONAL USE	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.33	33,333.37	33,333.33	400,000.00
<b>BUDGET 2021</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.33</b>	<b>808,333.37</b>	<b>808,333.33</b>	<b>9,700,000.00</b>
<b>ACTUALS 2021</b>	<b>1,118,341.51</b>	<b>1,084,582.61</b>	<b>1,610,639.78</b>	<b>2,073,768.45</b>	<b>1,070,941.68</b>	<b>947,134.17</b>	<b>1,201,396.37</b>	<b>1,060,503.55</b>	<b>948,534.04</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	YTD Month Avg	YTD Total
Diff of actual to budget (Per Month)	38.35%	34.18%	99.25%	156.55%	32.49%	17.17%	48.63%	31.20%	17.34%	-100.00%	-100.00%	-100.00%		

BUDGET vs ACTUALS	FY 2018			FY 2019			FY 2020			FY 2021 YTD		
	BUDGET	ACTUAL	% variance	BUDGET	ACTUAL	% variance	BUDGET	ACTUAL	% variance	BUDGET	ACTUAL	% variance
SALES TAX	4,400,000.00	5,058,624.10	14.97%	4,500,000.00	5,180,760.23	15.13%	4,600,000.00	5,541,930.75	20.48%	3,600,000.00	5,545,390.77	54.04%
USE TAX	350,000.00	564,859.53	61.39%	375,000.00	558,026.81	48.81%	400,000.00	514,262.76	28.57%	375,000.00	475,280.91	26.74%
5th - OPTIONAL SALES (In & Out of State)	3,700,000.00	4,333,919.50	17.13%	3,800,000.00	4,458,334.52	17.32%	3,900,000.00	4,755,339.25	21.93%	3,000,000.00	4,681,486.41	56.05%
5th - OPTIONAL USE (In & Out of State)	350,000.00	489,491.89	39.85%	350,000.00	493,857.25	41.10%	350,000.00	451,996.45	29.14%	300,000.00	413,684.07	37.89%
TOTALS:	8,800,000.00	10,446,895.02	18.71%	9,025,000.00	10,690,978.81	18.46%	9,250,000.00	11,263,529.21	21.77%	7,275,000.00	11,115,842.16	52.80%

ANNUAL COMPARISON	ACTUALS			ACTUALS			ACTUALS			ACTUALS Year-to-Date		
	2018	2017	% change	2019	2018	% change	2020	2019	% change	2021	2020	% change
SALES TAX	5,058,624.10	4,879,009.94	1.25%	5,180,760.23	5,058,624.10	2.41%	5,541,930.75	5,180,760.23	6.97%	5,545,390.77	4,286,624.93	29.36%
USE TAX	564,859.53	480,101.09	0.02%	558,026.81	564,859.53	-1.21%	514,262.76	558,026.81	-7.84%	475,280.91	387,719.04	22.58%
5th - OPTIONAL SALES	4,333,919.50	4,150,753.89	0.75%	4,458,334.52	4,333,919.50	2.87%	4,755,339.25	4,458,334.52	6.66%	4,681,486.41	3,685,039.29	27.04%
5th - OPTIONAL USE	489,491.89	415,163.85	-1.35%	493,857.25	489,491.89	0.89%	451,996.45	493,857.25	-8.48%	413,684.07	341,869.49	21.01%
TOTALS:	10,446,895.02	9,925,028.77	0.87%	10,690,978.81	10,446,895.02	2.34%	11,263,529.21	10,690,978.81	5.36%	11,115,842.16	8,701,252.75	27.75%